Real Estate - Residential



# Sound operations, but stock still undervalued

- Higher earnings: After Grand City Properties (GCP) raised its guidance for this year's funds from operations (FFO I/adjusted net profit) with the recent H1 results, we have updated our estimates and increased our price target from €12.50 to €14.50. Our Buy rating remains unchanged. We now expect FFO I of €186.2m this year (our previous estimate was €178.1m) followed by €187.8m (previous estimate: €168.7m) in 2025. Our expectation of higher earnings levels this year is mainly the result of the lower-than-expected rise in interest expenses in H1 (they stood at 2.2% as of June, including the recent issuance of the €0.5bn corporate bond) – we do not expect financing costs to increase much further in the remainder of the year. For 2025, we expect a slightly stronger rise in GCP's (and its peers') lfl rental growth reflecting favourable letting market fundamentals from a landlord's perspective. In H1, lfl rental growth was 3.4% (up by 70bp yoy). Like peers, GCP has shown a pleasingly high operational profitability - as reflected in the rise in its adjusted-EBITDA margin by 50bp yoy to 78.5% for H1 2024, despite the fact that the portfolio size decreased by 1,380 units yoy to c62,000 apartments.
- High liquidity: On our recent corporate roadshow to Scandinavia, GCP indicated that the current regional diversification of the portfolio is likely to remain stable, with its largest exposures remaining to the federal state of North Rhine-Westphalia, the Greater Berlin region and the area around Dresden and Leipzig. While in most of the company's German locations valuation levels should bottom out by year-end, GCP also expects the positive performance of its London portfolio (c3,300 units; value: €1.6bn) to continue - vacancy rates there are down to just 3.1%. Hence, we would not expect any larger disposals even if GCP was opportunistic about future disposal opportunities and was prepared to reinvest the proceeds from any sale in residential portfolios with reversionary potential by improving rental and occupancy levels. In any event, the supply of mis-priced portfolios remains scarce. We believe that GCP's financial profile has improved a) following the recent tender offer on two perpetual hybrid bonds and b) due to its sizeable liquidity of reportedly €1.1bn as of June, which covers all debt expiries until the end of 2027.
- Stock with upside potential: Although GCP's share price has been an outperformer versus its sector peers it has risen by 23% since the beginning of the year and by 67% over the last 12 months it seems that the stock (and the sector overall) still needs to be revisited by the broader equity markets. Current valuation levels with GCP's stock trading for FY 2025 at earnings yields of 8.7% and at a discount to the adjusted net asset value per share of almost 50% are in our view still remarkably undemanding.

Y/E 31/12, EURm	2022	2023	2024E	2025E	2026E
Net rents	396	411	398	403	410
EBIT (inc revaluation)	367	-630	-103	411	508
EBIT (excl revaluation)	252	251	286	286	290
Net profit (IFRS, reported)	108	-562	-161	253	330
Funds From Operations (FFO I)	192	184	186	188	183
EPS (IFRS, reported)	0.64	-3.26	-0.94	1.47	1.92
FFO per share	1.14	1.07	1.08	1.09	1.06
DPS	0.00	0.00	0.22	0.22	0.21
Adjusted NAV per share	26.97	23.25	22.24	23.55	25.24
EV/adjusted EBITDA	20.8	19.1	18.0	17.9	16.8
FFO yield	12.4%	10.5%	8.6%	8.7%	8.5%
P/FFO	8.1	9.5	11.6	11.5	11.8
Dividend yield	0.0%	0.0%	1.7%	1.7%	1.7%
P/adjusted NAV per share	-66%	-56%	-44%	-47%	-50%
Net gearing	64%	62%	64%	61%	53%
Loan-to-value (LTV)	44%	43%	46%	45%	43%
Implied rental yield	7.6%	8.6%	7.7%	7.9%	8.4%
Source: Company data, Berenberg					

### 28 August 2024



Current price EUR12.72 Price target EUR14.50

28/08/2024 XETRA Close

Market cap (EURm) 2,241
Reuters GYC.DE
Bloomberg GYC GY

#### Changes made in this note

Rating: Buy (no change)
Price target: EUR14.50 (12.50)

#### **Estimates changes**

	2024	4Ε	202	5E	2026E		
	old	$\Delta$ %	old	$\Delta$ %	old	$\Delta$ %	
Rents	397	0.4	399	1.1	404	1.6	
EBIT	284	0.7	281	1.9	280	3.6	
FFO/s hare	1.03	4.5	0.98	11.3	0.92	15.5	

Share data

#### Shares outstanding (m) 176 Enterprise value (EURm) 5,163 Daily trading volume 200,000



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# Real Estate - Residential





28 August 2	2024	Reuters	GYC.DE		
_		Bloomberg	GYC GY		
Current price	Price target				
EUR12.572	EUR14.50	Market cap (EURm)	2,241		
28/08/2024 XETRA	Close	EV (EURm)	5,163		
		Trading volume	200,000		
		Free float	37.0%		
Non-institutional	shareholders	Share performance			
Aroundtown via Edo Treasury shares: 2%	laxia Group: 61%	High 52 weeks Low 52 weeks	EUR12.55 EUR7.51		

#### **Business description**

GCP focuses on German residential property, with a portfolio of c62,000 apartments, mainly in North Rhine-Westphalia, Berlin and Saxony.

## Investment thesis

- GCP has a track record of improving its portfolio quality by increasing occupancy levels and rents.
- GCP's apartments are in high demand from tenants due to affordable rental levels, good locations and an overall shortage of affordable residential properties in Germany.
- The company has widened its regional diversification by sourcing selected newly built rental properties in London.
- GCP has always sought to maintain reasonably low financial
- Our valuation is based on return on net asset value, a discounted cash flow model and a dividend discount model.

0%

5.0

20%

5.0

20%

5.0

20%

Profit and loss summa	r <b>y</b>					Cash flow summary					
EURm	2022	2023	2024E	2025E	2026E	EURm	2022	2023	2024E	2025E	2026E
Net rental income	273	286	304	307	311	FFO	192	184	186	188	183
Total revenues	399	403	408	410	417	CF operating activities	253	222	220	302	261
Revaluation result	115	-881	-389	125	218	Payments (acquisitions)	268	117	0	0	0
Total operating expense	24	26	27	27	28	Income (asset disposals)	101	265	187	128	131
EBITDA (IFRS)	367	-630	-103	411	508	Change in debt position	-488	479	-427	-143	22
Adjusted EBITDA	252	251	286	286	290	Dividend paid	81	25	38	76	84
Financial result	-184	-143	-72	-74	-75	Capital measures	0	0	0	0	0
EBT (IFRS)	183	-773	-175	337	433						
Net profit (IFRS)	108	-562	-161	253	330						
Funds from operations	192	184	186	188	183						
FFO/share	1.14	1.07	1.08	1.09	1.06						
Year-end shares	176	176	176	176	176						
DPS	0.00	0.00	0.22	0.22	0.21						
Growth and margins						Key ratios					
	2022	2023	2024E	2025E	2026E		2022	2023	2024E	2025E	2026E
Rental growth	3.2%	4.7%	6.0%	1.2%	1.3%	Net debt	3,610	3,014	2,951	2,901	2,650
Adj. EBITDA growth	-18.9%	-0.1%	13.8%	0.1%	1.3%	Net debt/equity	0.6	0.6	0.6	0.6	0.5
FFO growth	3.2%	-4.3%	1.2%	0.9%	-2.5%	LTV	44%	43%	46%	45%	43%
Adj. EBITDA margin	63.5%	61.1%	71.8%	71.0%	70.7%	Net gearing	64%	62%	64%	61%	53%
FFO margin	70.3%	64.3%	61.3%	61.1%	58.8%	Interest cover	6.3	5.4	4.5	4.5	4.5
~						51.1.1					

Valuation metrics						Key risks to our investment thesis
	2022	2023	2024E	2025E	2026E	There is still some uncertainty about how much further property value
P / FFO	8.1	9.5	11.6	11.5	11.8	could fall in response to higher interest rates.
P / adjusted NAV	-66%	-56%	-44%	-47%	-50%	
FFO yield	12.4%	10.5%	8.6%	8.7%	8.5%	Historically, the share prices of real estate securities have shown
Dividend yield	0.0%	0.0%	1.7%	1.7%	1.7%	weak performance when interest rates have started to rise. S&P an
EV / adj. EBITDA	20.8	19.1	18.0	17.9	16.8	Moody's have lowered the outlook on the credit rating from "stable" t "negative".

Payout ratio

Dividend cover

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# Real Estate - Residential



## ESG tearsheet

Net-zero ambition								
Medium-term targets	Target reduction	Baseline year	Target year	Required rate of pa	reduction		al rate of tion pa	Progress
GHG intensity (all 3 scopes, kgCO2e/m2)	-40%	2019	2030	-4.5%		-5.9%		On track
Scope 1 & 2	-40%	2018	2030	-4.2%		-26.9%		Ahead of target
Long-term targets	Net-zero		n-neutral nly	Emissions scope	Target year	Net-zero roadmap	SBTi near- term	SBTi net-zero
	×		✓	Scope 1 and 2	2050	×	n/a	n/a

## Key environmental and social KPIs

		•					
Metric	2018	2019	2020	2021	2022	2023	Change versus first available year
Scope 1 & 2 GHG intensity (tCO2e/€m net rents)	110.5	121.7	n/a	78.7	85.4	73.9	-33.1%
Energy intensity (MWh/€m revenue)	Previous	data not com	nparable	1,336.7	1,249.6	1,356.0	-6.5%
Female employees (%)	52.0%	50.8%	51.0%	52.0%	52.0%	51.0%	-1.0ppt
Female managers (%)	39.0%	41.0%	34.0%	40.0%	40.0%	43.0%	4ppt
Energy Consumption (kWh/m2)	135.7	139.0	134.9	144.6	130.3	128.5	-5.3%
Water Intensity (m3/m2)	1.26	1.22	n/a	1.81	2.11	1.43	13.5%
Scope 1, 2 and 3 intensity (kgCO2e/m2)	n/a	59.6	n/a	49.9	49.8	46.8	-21.4%

### Governance

Metric	Current	Does Grand City have?	√/×
Board structure	2 independent directors and Chair	At least six board members, more than half of whom are independent	×
Male/female board representation	67%/33%	At least 40% female board representation	×
Senior board positions held by women	None	At least one senior board position held by a woman	×
Average board tenure	7.3	Average board tenure of 2-7 years	×
Separate chairperson/CEO	Yes	Separate CEO and chairperson	✓
Shareholder structure	Largest 60%, treasury 2%, Other 38%	Largest shareholder <50% voting rights	×
CEO-to-worker pay ratio	18.19 : 1	CEO-to-worker pay ratio <100	✓
Board committees	Audit, Risk, Remuneration, Nomination, ESG Steering	Board sustainability committee	✓
Management shareholdings	None	CEO shareholding >0.5%	×
Management remuneration linked to ESG?	No	Management remuneration linked to disclosed ESG KPIs	×

<sup>\*(</sup>increase or decrease in % revenue exposure over next 4 years) For more info please visit https://research.berenberg.com/esg/sdg

# Real Estate - Residential



# Financials

### Profit and loss account

Year-end December(EUR m)	2022	2023	2024E	2025E	2026E
Net rents	396	411	398	403	410
Direct property expenses	123	125	95	96	99
Net operating income	273	286	304	307	311
Earnings from property disposals	3	-9	9	6	7
Earnings from project developments	0	0	0	0	0
Earnings from other property activities	0	0	0	0	0
Other operating income	0	0	0	0	0
Total revenues	399	403	408	410	417
Revaluation result from investment properties (net)	115	-881	-389	125	218
Total income	514	-479	19	535	635
Administrative expenses	0	0	0	0	0
Personnel expenses	24	26	27	27	28
Other operating expenses	0	0	0	0	0
Total operating expenses	24	26	27	27	28
EBITDA	367	-630	-103	411	508
EBITDA excl revaluation result (net)	252	251	286	286	290
Depreciation	0	0	0	0	0
Amortisation of goodwill	0	0	0	0	0
Amortisation of intangible assets	0	0	0	0	0
Impairment charges	0	0	0	0	0
EBIT (incl revaluation result net)	367	-630	-103	411	508
EBIT excl revaluation result	252	251	286	286	290
Interest income	0	0	0	0	0
Interest expenses	47	57	72	74	75
Depreciation of financial investment	137	86	0	0	0
Investment income	0	0	0	0	0
Financial result	-184	-143	-72	-74	-75
Earnings before taxes (incl revaluation result)	183	-773	-175	337	433
Total taxes	50	-86	-1	51	61
Net income from continuing operations (incl revaluation result)	133	-687	-174	287	373
Income from discontinued operations (net of tax)	0	0	0	0	0
Extraordinary items (net of tax)	0	0	0	0	0
Cumulative effect of accounting changes (net of tax)	0	0	0	0	0
Net income (incl revaluation result net)	133	-687	-174	287	373
Minority interest	25	-124	-12	34	42
Net income (net of minority interest, incl revaluation result)	108	-562	-161	253	330
Funds from operations (FFO)	192	184	186	188	183

Source: Company data, Berenberg estimates

# Real Estate - Residential



### **Balance** sheet

Year-end December (EUR m)	2022	2023	2024E	2025E	2026E
Intangible assets	0	0	0	0	0
Investment properties	9,530	8,677	8,053	8,050	7,950
Development assets	0	0	0	0	0
Property, plant and equipment	77	16	18	18	18
Financial assets	316	298	368	368	368
Other non-current assets	21	21	0	0	0
Deferred tax assets	54	66	60	60	60
FIXED ASSETS	9,997	9,078	8,499	8,497	8,396
Properties held for sale	344	196	207	207	207
Inventories	102	101	130	130	130
Accounts receivable	363	414	451	566	646
Accounts receivable and other assets	363	414	451	566	646
Liquid assets	325	1,129	1,076	1,126	1,377
CURRENT ASSETS	1,134	1,841	1,864	2,030	2,360
TOTAL ASSETS	11,131	10,918	10,363	10,526	10,756
Subscribed capital	18	18	18	18	18
Surplus capital	0	0	0	0	0
Additional paid-in capital	175	177	189	189	189
SHAREHOLDERS' EQUITY	4,021	3,478	3,340	3,566	3,863
MINORITY INTEREST	1,893	1,752	1,666	1,632	1,600
PROVISIONS AND ACCRUED LIABILITIES	152	200	200	200	200
short-term liabilities to banks	5	10	0	0	0
Bonds (long-term)	3,612	3,271	3,182	3,199	3,215
long-term liabilities to banks	319	863	845	828	812
other interest-bearing liabilities	0	0	0	0	0
Interest-bearing liabilities	3,935	4,143	4,027	4,027	4,027
Accounts payable	225	254	322	290	261
Current liabilities	341	683	527	497	470
Deferred income	0	0	0	0	0
Deferred taxes	789	662	604	604	596
LIABILITIES	5,065	5,488	5,158	5,128	5,093
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	11,131	10,918	10,363	10,526	10,756

Source: Company data, Berenberg estimates

# Real Estate - Residential



### Cash flow statement

EUR m	2022	2023	2024E	2025E	2026E
Cash flow from operating activities	253	222	220	302	261
Cash flow from investing activities	-215	104	147	88	91
Cash flow from financing activities	-569	454	-465	-219	-63
Cash flow from operating activities	253	222	220	302	261
Increase/decrease in liquid assets	-531	781	-98	170	290

Source: Company data, Berenberg estimates

### Ratios

Ratios	2022	2023	2024E	2025E	2026E
Security					
Net debt	3610	3014	2951	2901	2650
Debt / equity	98%	119%	121%	113%	104%
Net gearing	64%	62%	64%	61%	53%
Interest cover	6.3	5.4	4.5	4.5	4.5
EBITDA / interest paid	6.3	5.4	4.5	4.5	4.5
Dividend payout ratio	0%	0%	20%	20%	20%
Dividend cover	-	-	5.0	5.0	5.0
Loan-to-value (LTV)	44%	43%	46%	45%	43%
Return on net asset value	4.8%	5.3%	5.6%	5.3%	4.7%

Source: Company data, Berenberg estimates

## Real Estate - Residential



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Company	Disclosures
Grand City Properties SA	2

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Production of the recommendation completed: 28.08.2024, 16:35 GMT

### Historical price target and rating changes for Grand City Properties SA in the last 12 months

Date	Price target - EUR	Rating	First dissemination GMT	Initiation of coverage
<u>11 January 24</u>	<u>11.50</u>	<u>Buy</u>	<u>2024-01-11 06:35</u>	07 November 13
<u>11 April 24</u>	<u>12.50</u>	<u>Buy</u>	<u>2024-04-12 04:45</u>	
28 August 24	<u>14.50</u>	<u>Buy</u>	_	<u>.</u>

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Buy	68.80	%	15.36	%
Sell	1.23	%	0.00	%
Hold	29.98	%	2.05	%

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Sell: Sustainable downside potential of more than 15% to the current share price within 12 months;

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https://www.berenberg.de/uploads/web/Investment-Bank/Research/Hinweise\_zu\_Finanzanalysen\_ENG.pdf

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MID CAP - EUROPE		Carl Raynsford +44 20 3753 3239		MED. TECH/SERVICES		TECHNOLOGY		
Bastien Agaud	+44 20 3753 3028	LEISURE		Sam England	+44 20 3465 2687	Nay Soe Naing	+44 20 3753 31	
Fraser Donlon	+44 20 3465 2674	Jack Cummings	+44 20 3753 3161	Tom Jones	+44 20 3207 7877	Meha Pau	+44 20 3753 329	
Gustav Froberg	+44 20 3465 2655	Benjamin Sandland-Taylor	+44 20 3753 3151	Victoria Lambert	+44 20 3753 7829	Tammy Qiu	+44 20 3465 26	
Anna Frontani	+44 20 3465 2697			Odysseas Manesiotis	+44 20 3753 3200	TELECOMMUNICATI	ONS & MEDIA	
Dennis Gehrke	+44 20 3753 3286	CONSUMER		PHARMACEUTICALS		Shekhan Ali	+44 20 3753 30	
Lucas Glemser	+44 20 3753 3091	FOOD MANUFACTURING	AND HPC	Beatrice Fairbairn	+44 20 3753 3283	Usman Ghazi	+44 20 3207 782	
Christoph Greulich	+44 20 3753 3119	Fulvio Cazzol	+44 20 3207 7840	Harry Gillis	+44 20 3753 3249	Carl Murdock-Smith	+44 20 3207 79	
Simon Jonsson	+44 20 3207 7878	Samantha Darbyshire	+44 20 3753 3144	Luisa Hector	+44 20 3753 3266			
Gerhard Orgonas	+44 20 3465 2635	Bethan Davies	+44 20 3753 3280	Kerry Holford	+44 20 3207 7934	EQUITY STRATEGY	1	
Grégoire Hermann	+44 20 3753 3241	GENERAL RETAIL, LUXURY 8	SPORTING GOODS			Leoni Externest	+44 20 3753 328	
Patrick Laager	+41 44 283 2020	Harrison Woodin-Lygo	+44 20 3753 3181	INDUSTRIALS		Jonathan Stubbs	+44 20 3207 79	
Trion Reid	+44 20 3753 3113			AEROSPACE & DEFENC	E			
Giovanni Selvetti	+44 20 3753 2660	<b>ENERGY &amp; ENVIRONME</b>	NT	George McWhirter	+44 20 3753 3163	ESG		
Wolfgang Specht	+49 69 9130 90476	OIL & GAS		Philip Buller	+44 20 3753 3071	Lauma Kalns-Timans	+44 20 3753 31	
Yasmin Steilen	+49 69 9130 90739	James Carmichael	+44 20 3465 2749	Lavinia Norton	+44 20 3753 3094			
Lasse Stueben	+44 20 3753 3208	Richard Dawson	+44 20 3207 7835	AUTOMOTIVES		DATA		
Benjamin Thielmann	+49 69 9130 90593	Henry Tarr	+44 20 3207 7827	Romain Gourvil	+44 20 3465 2722	Toni Gurhy	+44 20 3753 318	
Karl-Oskar Vikstroem	+44 20 3465 2647	UTILITIES		CAPITAL GOODS				
Nicole Winkler	+49 69 91 30 90 1113	Andrew Fisher	+44 20 3207 7937	Philip Buller	+44 20 3753 3071	ECONOMICS		
Jenna Xu	+44 20 3753 3098	Marc Ip Tat Kuen	+44 20 3465 2682	Scott Humphreys	+44 20 3753 3057	Salomon Fiedler	+44 20 3753 306	
MID CAP - UK				Philip Modu	+44 20 3465 2620	Dr Felix Schmidt	49 69 91 3090 116	
Matthew Abraham	+44 20 3465 2633	FINANCIALS				Holger Schmieding	+44 20 3207 788	
Hannah Alderman	+44 20 3207 3182	BANKS AND DIVERSIFIED	FINANCIALS	MATERIALS				
Kurran Aujla	+44 20 3753 3278	Michael Christodoulou	+44 20 3207 7920	CHEMICALS				
James Bayliss	+44 20 3753 3274	Hugh Moorhead	+44 20 3207 7859	Aron Ceccarelli	+44 20 3207 7864			
Alexander Bowers	+44 20 3753 3275	Peter Richardson	+44 20 3465 2681	Sebastian Bray	+44 20 3753 3011			
Robert Chantry	+44 20 3207 7861	INSURANCE		Andres Castanos-Mollor	+44 20 3753 3218			
Ciarán Donnelly	+44 20 3465 2637	Michael Huttner	+44 20 3207 7892	Katie Richards	+44 20 3465 2718			
James Fletcher	+44 20 3207 7857	Tryfonas Spyrou	+44 20 3753 3058	CONSTRUCTION				
William Larwood	+44 20 3465 2695	REAL ESTATE		Harry Goad	+44 20 3753 3061			
Alex Short	+44 20 3753 3068	Miranda Cockburn	+44 20 3753 3126	METALS & MINING				
Andrew Simms	+44 20 3753 3080	Kai Klose	+44 20 3207 7888	William Dalby	+44 20 3753 3243			
Eleanor Spencer	+44 20 3753 3323	Yudith Karunaratna	+44 20 3753 3259	Richard Hatch	+44 20 3753 3070			
				Cody Hayden	+44 20 3753 3133			